

ISSUE

Bids have a small base volume with options that result in a large total volume.

Stated Reasons:

Unknown volume (cy) of work

Unknown value (\$) of the work against the fixed budget

Effects on the bid:

From a “total market” standpoint, the low bidder doesn’t know what he is committed to when preparing his next bid.

From a “single bid” standpoint the bidders are forced to put all fixed costs in base bid items.

Suggestions:

Do the surveying, define a single scope of work and take bids.

Stop taking bids for work that is clearly unaffordable. If you don’t know the cost of any one of your many scenarios, ask your Govt. Estimator. They have been doing a great job.

If flexibility is required, do the surveying, define a maximum of three scopes of work, take 3 bids per bidder, establish the funding limit at the bid opening and take bids.

Location		Base Volume	Total Volume	Base as % of Total
Baltimore	Clam	319,000	2,793,500	11%
Jamaica Bay	Hopper	84,860	332,630	26%
Long Branch	Hopper	564,000	960,000	59%
Westhampton	Hopper	583,000	1,035,000	56%
Cape May	Hopper	725,000	975,000	74%
Dewey	Hopper	300,000	950,000	32%
Upper Chesapeake	Clam	33,550	322,950	10%
Long Beach	Hopper	525,000	750,000	70%
Sabine	P/L	1,430,000	2,087,000	69%
Galv Harbor	Hopper	2,526,000	9,435,000	27%
Bayport	P/L	<u>657,000</u>	<u>2,027,000</u>	32%
		7,747,410	21,668,080	36%

Location		Base Volume	Total Volume	Base as % of Total
July 11, 2008 Galv Harbor	Hopper	2,526,000	9,435,000	27%
August 12, 2008 Cape May	Hopper	725,000	975,000	74%
August 22, 2008 Dewey	Hopper	300,000	950,000	32%
August 26, 2008 Long Branch	Hopper	564,000	960,000	59%
September 5, 2008 Jamaica Bay	Hopper	84,860	332,630	26%
September 12, 2008 Westhampton	Hopper	583,000	1,035,000	56%
September 23, 2008 Long Beach	Hopper	<u>525,000</u>	<u>750,000</u>	70%
		5,307,860	14,437,630	37%